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The New Zealand  
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TELECOMMUNICATIONS  
(DISCLOSURE)  
REGULATIONS 1990  
Prescribed Services

This publication sets out the material required to be published by Telecom in the New Zealand Gazette pursuant to the Telecommunications (Disclosure) Regulations 1990.

The information herein describes the prices, terms and conditions of supply relating to prescribed services at the end of the quarter ending on the 30th day of June 1993. The information is not intended by Telecom to constitute an offer of services to the public as the prices, terms and conditions of supply set out herein may change without notice. The information is also available on request at the following principal offices of Telecom:

Telecom House, 13-27 Manners St, PO Box 570, Wellington

Telecom Tower, 16 Kingston St, Private Bag, Auckland

Hewlett -Packard Building, 186-190 Willis St, PO Box 293, Wellington

Telecom House, 109 Hereford St, PO Box 1473, Christchurch

Detailed information on current national call (toll) charges, incorporating amendments to the charges published at the end of the preceding quarter, may be inspected or purchased at the principal offices of Telecom at Auckland, Hamilton, Wellington, and Christchurch.

The information in this publication was prepared by Telecom after making all reasonable inquiry and to the best of the knowledge of Telecom complies with the requirements of Regulation 4 of the Telecommunications (Disclosure) Regulations 1990.

All charges are GST EXCLUSIVE unless otherwise stated.

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## 1 TELEPHONE CALL PRICES

### 1.1 Telecom National Call (Toll) Charges

National calls were previously referred to as toll calls. National calls are calls made within New Zealand but outside a customer's local calling area. The following charges apply:

#### **Direct Dial Calls**

Direct dialled Telecom National Calls are charged per second after the first minute. A one minute minimum charge applies to each call.

#### **Other Call Types**

All Telecom National Calls that are not Direct Dialled are charged at the per minute rate for each minute or part of a minute.

RATES FOR NATIONAL CALLS (except City to City Routes)								
CHARGING PERIOD								
CHARGING STEP	Morning Monday - Friday 8 a.m. - Noon		Afternoon Monday - Friday Noon - 6 p.m.		Economy Monday - Friday 6 p.m. - 10 p.m. & 7 a.m. - 8 a.m. Sat, Sun and national statutory holidays 7 a.m. - 10 p.m.		Night Every Day 10 p.m. - 7 a.m.	
	First Minute	Additional Seconds	First Minute	Additional Seconds	First Minute	Additional Seconds	First Minute	Additional Seconds
A	5.82c	0.10c	4.85c	0.09c	3.88c	0.07 c	1.94c	0.04 c
B	11.64c	0.20c	9.70c	0.17c	7.76c	0.13c	3.88c	0.07 c
C	19.40c	0.33c	15.52c	0.26c	11.64c	0.20 c	5.82c	0.10 c
D	30.07c	0.51 c	24.25c	0.41c	18.43c	0.32c	8.73c	0.15 c
E	46.56c	0.78c	36.86c	0.62c	27.16c	0.46c	13.58c	0.23 c
G	62.08c	1.04c	47.53c	0.80c	35.89c	0.60c	17.46c	0.30 c
H	73.72c	1.23c	57.23c	0.96c	42.68c	0.72 c	21.34c	0.36 c
I	91.18c	1.52c	70.81c	1.19c	52.38c	0.89c	26.19c	0.44 c

#### **Notes:**

- The per second prices are rounded up to the nearest 0.01 cents for convenience, so the prices actually charged may be slightly less than those shown.
- The price of any call is rounded up to the next whole cent.
- Calls to the Telecom Cellular Network (TCN) are charged at 63 cents for the first minute, and at 1.05 cents per second thereafter.
- Calls to the Bell South Cellular network are charged at 63 cents per minute or part of a minute.
- All times are New Zealand local time.

### 1.2 National Call Charging Steps

The applicable charging steps for national calls between different exchanges within New Zealand are set by Telecom.

Telecom's current national call charging steps for main centres are shown below:

	Whangarei													
Auckland	C2	Auckland												
Hamilton	G	C1	Hamilton											
Rotorua	H	C2	E	Rotorua										
Tauranga	H	C2	C2	C	Tauranga									
New Plymouth	I	C5	E	G	H	New Plymouth								
Napier	I	C5	G	E	G	H	Napier							
Gisborne	I	I	H	G	G	I	E	Gisborne						
Palmerston North	I	C3	E	H	H	E	E	H	Palmerston North					
Wanganui	I	H	G	H	H	E	G	H	D	Wanganui				
Wellington	I	C4	C3	I	I	H	C5	I	C1	E	Wellington			
Nelson	I	I	I	I	I	I	I	I	H	H	E	Nelson		
Christchurch	I	C6	I	I	I	I	I	I	H	I	C4	C5	Christchurch	
Dunedin	I	C6	I	I	I	I	I	I	I	I	C6	I	C4	Dunedin
Invercargill	I	I	I	I	I	I	I	I	I	I	I	I	C5	E

### 1.3 Telecom National Call Specials

Telecom may for promotional purposes from time to time reduce the rate per minute or per second for certain national call charging steps, or reduce other national charges, for customers with Telecom Residential and Non-residential contracts.

Exclusive offers may also be made from time to time to certain limited categories of customers.

## 1.4 Telecom City to City Routes

RATES FOR ( CITY TO CITY ) ROUTE NATIONAL CALLS								
CITY TO CITY ROUTE	Morning Monday - Friday 8 a.m. - Noon		Afternoon Monday - Friday Noon - 6 p.m.		Economy Monday - Friday 6 p.m. - 10 p.m. & 7 a.m. - 8 a.m. Sat, Sun and National Statutory Holidays 7 a.m. - 10 p.m.		Night Every Day 10 p.m. - 7 a.m.	
	First Minute	Add'l Secs.	First Minute	Add'l Secs.	First Minute	Add'l Secs.	First Minute	Add'l Secs.
C1	26.67c	0.45c	22.4c	0.38 c	17.16c	0.29c	7.76c	0.13c
C2	45.62c	0.77c	36.12c	0.61c	26.61c	0.45 c	13.3c	0.23c
C3	60.83c	1.02c	46.57c	0.78c	35.17c	0.59 c	17.11c	0.29c
C4	66.34c	1.11c	52.57c	0.88 c	39.57c	0.66c	19.78c	0.33c
C5	72.24c	1.21c	56.08c	0.94c	41.82c	0.70c	20.91c	0.35c
C6	89.35c	1.49c	69.39c	1.16c	51.33c	0.86c	25.66c	0.43c

Routes covered by the above City to City Routes are as follows:

- C1: Auckland to Hamilton, Palmerston North to Wellington
- C2: Auckland to Tauranga, Auckland to Whangarei, Auckland to Rotorua, Hamilton to Tauranga, Christchurch to Timaru
- C3: Auckland to Palmerston North, Hamilton to Wellington
- C4: Auckland to Wellington, Christchurch to Wellington, Christchurch to Dunedin
- C5: Wellington to Napier, Christchurch to Nelson, Auckland to Napier, Christchurch to Invercargill, Auckland to New Plymouth
- C6: Auckland to Christchurch, Auckland to Dunedin, Wellington to Dunedin

*Notes:*

- The per second prices are rounded up to the nearest 0.01 cents for convenience, so the prices actually charged may be slightly less than those shown.
- The price of any call is rounded up to the next whole cent.
- All calls to the Telecom Cellular Network (TCN) are charged at 63 cents for the first minute, and at 1.05 cents per second thereafter.
- Calls to the Bell South Cellular network are charged at 63 cents per minute or part of a minute.
- All times are New Zealand local time.

### 1.5 Telecom International Call (Toll) Charges

Direct dialled and Manual Telecom International Calls are charged per second after the first minute. A one minute minimum charge applies to each call. All other Telecom International Calls are charged per minute for each minute or part of a minute. The following charges apply to calls outside New Zealand.

#### Direct Dialling

Direct dialled Telecom International Calls are charged per second after the first minute. A one minute minimum charge applies to each call. Economy rates and one second charging do not apply where calls are connected by the Operator. Countries to which Direct Dialling is not available are indicated by a single asterisk.

#### Rates for Calls to Australia:

	Morning Monday - Friday 8 a.m. - Noon		Afternoon Monday - Friday Noon - 6 p.m.		Economy Monday - Friday 6 p.m. - 10 p.m. Sun and national statutory holidays 8 a.m. - 10 p.m.		Night Every Day 10 p.m. - 8 a.m. & all day Saturday	
	First Minute	Add'l Secs.	First Minute	Add'l Secs.	First Minute	Add'l Secs.	First Minute	Add'l Secs.
Australia	\$1.26222	\$0.02103	\$1.21777	\$0.02029	\$1.12888	\$0.01881	\$0.78222	\$0.01303
Australia also includes: Australian Antarctic Territories, Christmas Island, Cocos Island, Norfolk Island								

#### Rates for Calls to Other Countries:

	STANDARD RATE		ECONOMY RATE		ECONOMY PERIOD <i>(where applicable)</i>
	First Minute	Add'l Second	First Minute	Add'l Second	
Afghanistan	\$2.81777	\$0.04696			
Albania	\$2.81777	\$0.04696			
Algeria	\$2.81777	\$0.04696			
American Samoa	\$1.60000	\$0.02666	\$1.26222	\$0.02103	Midnight - 8am
Andorra	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
Angola	\$2.81777	\$0.04696			
Anguilla	\$2.81777	\$0.04696			
Antigua and Barbuda	\$2.81777	\$0.04696			
Argentina	\$2.81777	\$0.04696			
Armenia	\$2.55111	\$0.04251			
Aruba	\$2.81777	\$0.04696			
Ascension	\$2.81777	\$0.04696			
Australia	see Australia table				
Australian Antarctic Territories	see Australia table				
Austria	\$2.55111	\$0.04251			
Azerbaijan	\$2.55111	\$0.04251			
Bahamas	\$2.81777	\$0.04696			
Bahrain	\$2.55111	\$0.04251			
Bangladesh	\$2.55111	\$0.04251			
Barbados	\$2.81777	\$0.04696			
Belarus (Belorussia)	\$2.55111	\$0.04251			
Belgium	\$2.55111	\$0.04251			
Belize	\$2.81777	\$0.04696			
Benin	\$2.81777	\$0.04696			

Bermuda	\$2.81777	\$0.04696			
Bhutan	\$2.55111	\$0.04251			
Bolivia	\$2.81777	\$0.04696			
Bosnia-Herzegovina	\$2.55111	\$0.04251			
Botswana	\$2.55111	\$0.04251			
Brazil	\$2.81777	\$0.04696			
British Virgin Islands	\$2.81777	\$0.04696			
Brunei	\$2.55111	\$0.04251			
Bulgaria	\$2.81777	\$0.04696			
Burkina Faso	\$2.55111	\$0.04251			
Burundi	\$2.81777	\$0.04696			
Cambodia	\$2.55111	\$0.04251			
Cameroon	\$2.81777	\$0.04696			
Canada	\$2.42666	\$0.04044	\$1.68000	\$0.02800	10pm - 8am & Sun
Cape Verde	\$2.81777	\$0.04696			
Cayman Islands	\$2.81777	\$0.04696			
Central African Republic	\$2.81777	\$0.04696			
Chad	\$2.81777	\$0.04696			
Chile	\$2.81777	\$0.04696			
China	\$2.81777	\$0.04696			
Christmas Island	see Australia table				
Cocos Islands	see Australia table				
Colombia	\$2.81777	\$0.04696			
Comoros	\$2.55111	\$0.04251			
Congo	\$2.55111	\$0.04251			
Cook Islands	\$1.60000	\$0.02666	\$1.26222	\$0.02103	Midnight - 8am
Costa Rica	\$2.81777	\$0.04696			
Croatia	\$2.55111	\$0.04251			
Cuba	\$2.81777	\$0.04696			
Cyprus	\$2.55111	\$0.04251			
Czech Republic	\$2.81777	\$0.04696			
Denmark	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
Diego Garcia	\$2.81777	\$0.04696			
Djibouti	\$2.81777	\$0.04696			
Dominica	\$2.81777	\$0.04696			
Dominican Republic	\$2.55111	\$0.04251			
Ecuador	\$2.81777	\$0.04696			
Egypt	\$2.81777	\$0.04696			
El Salvador	\$2.81777	\$0.04696			
Equatorial Guinea	\$2.81777	\$0.04696			
Estonia	\$2.55111	\$0.04251			
Ethiopia	\$2.81777	\$0.04696			
Falkland Islands	\$2.81777	\$0.04696			
Faroe Islands	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
Fiji	\$1.60000	\$0.02666	\$1.26222	\$0.02103	Midnight - 8am
Finland	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
France	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
French Guiana	\$2.55111	\$0.04251			
French Polynesia	\$1.60000	\$0.02666	\$1.26222	\$0.02103	Midnight - 8am
Gabon	\$2.81777	\$0.04696			
Gambia	\$2.55111	\$0.04251			
Georgia	\$2.55111	\$0.04251			
Germany	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
Ghana	\$2.55111	\$0.04251			
Gibraltar	\$2.81777	\$0.04696			



Greece	\$2.81777	\$0.04696			
Greenland	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
Grenada	\$2.81777	\$0.04696			
Guadeloupe	\$2.55111	\$0.04251			
Guam	\$2.55111	\$0.04251			
Guatemala	\$2.81777	\$0.04696			
Guinea	\$2.81777	\$0.04696			
Guinea Bissau	\$2.81777	\$0.04696			
Guyana	\$2.81777	\$0.04696			
Haiti	\$2.81777	\$0.04696			
Honduras	\$2.81777	\$0.04696			
Hong Kong	\$2.48000	\$0.04133	\$1.72444	\$0.02874	Midnight - 8am
Hungary	\$2.42666	\$0.04044			
Iceland	\$2.81777	\$0.04696			
India	\$2.55111	\$0.04251			
Indonesia	\$2.55111	\$0.04251			
Iran	\$2.81777	\$0.04696			
Iraq	\$2.81777	\$0.04696			
Ireland	\$2.55111	\$0.04251	\$2.13333	\$0.03555	Midnight - 8am
Israel	\$2.81777	\$0.04696			
Italy	\$2.55111	\$0.04251			
Ivory Coast	\$2.81777	\$0.04696			
Jamaica	\$2.81777	\$0.04696			
Japan	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
Jordan	\$2.55111	\$0.04251			
Kazakhstan	\$2.55111	\$0.04251			
Kenya	\$2.55111	\$0.04251			
Kiribati	\$1.84888	\$0.03081			
Korea PDR (North)	\$2.81777	\$0.04696			
Korea, Republic of (South)	\$2.55111	\$0.04251			
Kuwait	\$2.81777	\$0.04696			
Kyrgystan (Kirgiziya)	\$2.55111	\$0.04251			
Laos	\$2.55111	\$0.04251			
Latvia	\$2.55111	\$0.04251			
Lebanon	\$2.81777	\$0.04696			
Lesotho	\$2.81777	\$0.04696			
Liberia	\$2.81777	\$0.04696			
Libya	\$2.55111	\$0.04251			
Liechtenstein	\$2.55111	\$0.04251			
Lithuania	\$2.55111	\$0.04251			
Luxembourg	\$2.81777	\$0.04696			
Macao	\$2.55111	\$0.04251			
Madagascar	\$2.81777	\$0.04696			
Malawi	\$2.81777	\$0.04696			
Malaysia	\$2.42666	\$0.04044	\$1.68000	\$0.02800	Midnight - 8am
Maldives	\$2.81777	\$0.04696			
Mali	\$2.81777	\$0.04696			
Malta	\$2.55111	\$0.04251			
Mariana Islands	\$2.55111	\$0.04251			
Marshall Islands	\$2.55111	\$0.04251			
Martinique	\$2.55111	\$0.04251			
Mauritania	\$2.81777	\$0.04696			
Mauritius	\$2.55111	\$0.04251			
Mayotte	\$2.55111	\$0.04251			
Mexico	\$2.55111	\$0.04251			

Micronesia	\$2.55111	\$0.04251			
Midway Island	\$2.81777	\$0.04696			
Moldova (Moldavia)	\$2.55111	\$0.04251			
Monaco	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
Mongolia	\$2.81777	\$0.04696			
Montserrat	\$2.81777	\$0.04696			
Morocco	\$2.81777	\$0.04696			
Mozambique	\$2.81777	\$0.04696			
Myanmar (Burma)	\$2.81777	\$0.04696			
Namibia	\$2.81777	\$0.04696			
Nauru	\$1.84888	\$0.03081			
Nepal	\$2.55111	\$0.04251			
Netherlands	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
Netherlands Antilles	\$2.81777	\$0.04696			
New Caledonia	\$1.60000	\$0.02666	\$1.26222	\$0.02103	Midnight - 8am
Nicaragua	\$2.81777	\$0.04696			
Niger	\$2.81777	\$0.04696			
Nigeria	\$2.55111	\$0.04251			
Niue	\$1.60000	\$0.02666	\$1.26222	\$0.02103	Midnight - 8am
Norfolk Island	see Australia table				
Norway	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
Oman	\$2.55111	\$0.04251			
Pakistan	\$2.81777	\$0.04696			
Palau	\$2.55111	\$0.04251			
Panama	\$2.81777	\$0.04696			
Papua New Guinea	\$1.60000	\$0.02666	\$1.26222	\$0.02103	Midnight - 8am
Paraguay	\$2.81777	\$0.04696			
Peru	\$2.81777	\$0.04696			
Philippines	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
Pitcairn Island	\$1.84888	\$0.03081			
Poland	\$2.55111	\$0.04251			
Portugal	\$2.81777	\$0.04696			
Puerto Rico	\$2.42666	\$0.04044	\$1.68000	\$0.02800	10 pm - 8am & Sun
Qatar	\$2.55111	\$0.04251			
Reunion	\$2.55111	\$0.04251			
Romania	\$2.81777	\$0.04696			
Russia	\$2.55111	\$0.04251			
Rwanda	\$2.81777	\$0.04696			
St Helena	\$2.81777	\$0.04696			
St Kitts and Nevis	\$2.81777	\$0.04696			
St Lucia	\$2.81777	\$0.04696			
St Pierre and Miquelon	\$2.55111	\$0.04251			
St Vincent and the Grenadines	\$2.81777	\$0.04696			
San Marino	\$2.55111	\$0.04251			
Sao Tome and Principe	\$2.81777	\$0.04696			
Saudi Arabia	\$2.55111	\$0.04251			
Senegal	\$2.81777	\$0.04696			
Seychelles	\$2.81777	\$0.04696			
Sierra Leone	\$2.81777	\$0.04696			
Singapore	\$2.42666	\$0.04044	\$1.68000	\$0.02800	Midnight - 8am
Slovak Republic	\$2.81777	\$0.04696			
Slovenia	\$2.55111	\$0.04251			
Solomon Islands	\$1.60000	\$0.02666	\$1.26222	\$0.02103	Midnight - 8am
Somalia	\$2.81777	\$0.04696			
South Africa	\$2.55111	\$0.04251	\$2.13333	\$0.03555	Midnight - 8am

Spain	\$2.81777	\$0.04696			
Sri Lanka	\$2.55111	\$0.04251			
Sudan	\$2.55111	\$0.04251			
Suriname	\$2.81777	\$0.04696			
Swaziland	\$2.55111	\$0.04251			
Sweden	\$2.55111	\$0.04251	\$1.68000	\$0.02800	Midnight - 8am
Switzerland	\$2.55111	\$0.04251			
Syria	\$2.81777	\$0.04696			
Taiwan	\$2.55111	\$0.04251			
Tajikistan	\$2.55111	\$0.04251			
Tanzania	\$2.81777	\$0.04696			
Thailand	\$2.55111	\$0.04251			
Togo	\$2.55111	\$0.04251			
Tokelau	\$1.84888	\$0.03081			
Tonga	\$1.60000	\$0.02666	\$1.26222	\$0.02103	Midnight - 8am
Trinidad and Tobago	\$2.81777	\$0.04696			
Tristan da Cunha	\$2.55111	\$0.04251			
Tunisia	\$2.81777	\$0.04696			
Turkey	\$2.81777	\$0.04696			
Turkmeniya (Turkmenistan)	\$2.55111	\$0.04251			
Turks and Caicos Islands	\$2.81777	\$0.04696			
Tuvalu	\$1.84888	\$0.03081			
Uganda	\$2.81777	\$0.04696			
Ukraine	\$2.55111	\$0.04251			
United Arab Emirates	\$2.55111	\$0.04251			
United Kingdom	\$2.42666	\$0.04044	\$1.68000	\$0.02800	Midnight - 8am & Sat
United States	\$2.42666	\$0.04044	\$1.68000	\$0.02800	10pm - 8am & Sun
Uruguay	\$2.81777	\$0.04696			
US Virgin Islands	\$2.42666	\$0.04044	\$1.68000	\$0.02800	10 pm - 8am & Sun
Uzbekistan	\$2.55111	\$0.04251			
Vanuatu	\$1.60000	\$0.02666	\$1.26222	\$0.02103	Midnight - 8am
Venezuela	\$2.55111	\$0.04251			
Vietnam	\$2.81777	\$0.04696			
Wake Island	\$2.81777	\$0.04696			
Wallis and Futuna	\$1.84888	\$0.03081			
Western Samoa	\$1.84888	\$0.03081	\$1.26222	\$0.02103	Midnight - 8am
Yemen (former Arab Republic)	\$2.55111	\$0.04251			
Yemen (former PDR)	\$2.55111	\$0.04251			
Yugoslavia (Serbia/Montenegro & Macedonia)	\$2.55111	\$0.04251			
Zaire	\$2.55111	\$0.04251			
Zambia	\$2.55111	\$0.04251			
Zimbabwe	\$2.55111	\$0.04251			

**2. PERMIT TO CONNECT SPECIFICATIONS (prices are GST inclusive)**

NO.	TITLE	ISSUE	PRICE
TNA 118	Telecom DDI Interfaces	April 1993	\$35.00

### 3. INTERCONNECTION

#### 3.1 Supply of Interconnection Services

On 1 April 1993, Telecom New Zealand Limited (TNZL) acquired the businesses of TAL, TCL and TSL, and on and from 1 April 1993 TNZL has carried on the business previously carried on by TAL, TCL and TSL prior to 1 April 1993.

With effect on and from 1 April 1993:

- (i) TAL, TCL and TSL have assigned their benefits under the Interconnection Agreement to TNZL ; and
- (ii) TNZL has agreed to carry out and complete the obligations of TAL, TCL and TSL under any existing Interconnection Agreements .

On 1 April 1993, Telecom Mobile Communications Limited (formerly Telecom Cellular Limited) acquired the business of Telecom Paging Limited, and on and from 1 April 1993, Telecom Mobile Communications Limited has carried on the business previously carried on by Telecom Paging Limited.

Therefore, the previously disclosed template interconnection contract must be read with the above consequential changes in mind.

#### 3.2 Cellular Networks

With effect from the end of the quarter, Telecom's standard local call charge to interconnected cellular networks is as follows:

- (a) for the period to and including 31 December 1993, 4 cents per minute or part of a minute;
- (b) from 1 January 1994 to and including 31 December 1994, 4.15 cents per minute or part of a minute;
- (c) from 1 January 1995 to and including 31 December 1995, the lower of 4.25 cents per minute or part of a minute and the TLOC local call charge (including the timing basis for billing purposes) applying from time to time during that period;
- (d) from 1 January 1997 to an including 22 March 1998, the lower of 4.75 cents per minute or part of a minute and the TLOC local call charge (including the timing basis for billing purposes) applying from time to time during that period;
- (e) for the period until 31 December 1994, the charges described in (a) and (b) above shall apply at all times of the day. Thereafter the off-peak rates set out in the TLOC from time to time will apply for off-peak periods as described in the TLOC.

**4. DISCOUNTS****4.1 Brilliant Deductions***Description*

- Brilliant Deductions is a call savings plan that gives business customers volume related savings on a wide range of qualifying Telecom National and International Calls.
- Brilliant Deductions is designed for small and medium sized businesses with 1-9 telephone lines and spending less than \$10,000 per month on Telecom National and International Calls.
- This single plan combining Telecom National and International Calls is not available in conjunction with the superseded Brilliant Deductions Standard Plan and Brilliant Deductions 450, 1250, 5000, 450i, 1250i, 5000i.

*Terms and Conditions*

- To qualify for Brilliant Deductions a customer must be a Telecom business customer with a standard Telecom contract for non-residential network service and not receive any other savings from Telecom National and International Calls.
- Savings apply to qualifying Telecom National and International Calls only.
- Savings apply to individual business phone accounts. However, if phone accounts belong to the same business entity then they can be added together to qualify for higher savings. This is termed "bill-with". (For details of the regional operating area, contact your local Telecom office on 126).
- The new Australia call savings rate and the "Most" option is available on all qualifying calls billed from 17 April 1993.
- Savings continue until a customer enrolls in another plan, the plan terminates, or they withdraw voluntarily.

*Call Savings*

- Savings are determined by total monthly qualifying toll expenditure on both Telecom National and International Calls and increase as total toll expenditure increases.
- Savings automatically apply from the first cent spent on all qualifying call types.
- A 1% Toll Saver Bonus applies to all customers with Brilliant Deductions call plans. The Toll Saver Bonus is deducted from the net value of qualifying calls after the Call Plan discount has been deducted.
- International Call Savings include higher savings on calls to Australia, and 2% higher savings with the "Most" option on calls to one of the United Kingdom, the United States, Japan or Canada, if one of these countries is selected as the "most" called country.

*Exclusions*

Some calls are not included in Brilliant Deductions. Examples are: Telecom Local Calls, Telecom National Directory Assistance, Telecom 0800 and 0900 Calls and Telex services, and calls charged by Telecom Mobile Communications Ltd, Scott Base Telephone Service, and Netway Communications.

**4.2 Brilliant Deductions Chamber Plan**

*Description*

The Brilliant Deductions Chamber Plan is a call savings plan specifically designed for businesses who are Chamber of Commerce members. The plan is not available to other business customers. Chamber of Commerce members who sign up for the Brilliant Deductions Chamber Plan receive additional call savings if their regional Chamber of Commerce membership collectively spends over \$45,000 (GST exclusive) per month on Telecom National and International Calls.

*Terms and Conditions*

- The terms and conditions for the Brilliant Deductions Chamber Plan are the same as for the Brilliant Deductions Plan, with the following additional conditions:
- Each Chamber of Commerce member must be account managed by a Telecom Account Manager.
- Chamber members can enrol telephone connections from outside the chamber region (for example, branch offices), provided those connections are not also enrolled in their local regional Brilliant Deductions Chamber Plan.

*Call Savings*

- With the "Most" option, customers receive an additional 2% saving on top of International Call savings rates on calls to the United Kingdom, the United States, Japan or Canada, if one of these is selected as the "Most" called country.

Total Monthly Toll Expenditure of all regional Chamber Plan members (Excl GST)	National Call Savings	Australian Call Savings	Canada, UK, USA, Japan ("Most")	Rest of World Savings
Less than \$30,000.00	see Brilliant Deductions	see Brilliant Deductions	see Brilliant Deductions	see Brilliant Deductions
\$30,000.01 - \$45,000.00	16%	14%	10%	8%
\$45,000.01 +	18%	15%	11%	9%

*Note:*

- The total toll spend of all regional Chamber Plan members is monitored quarterly and the monthly spend is taken as an average of the three months.

**Qualifying Call Types**

See Brilliant Deductions above.

**4.3 Telecom Connect (Connect I, Connect II, Connect III)***Terms and Conditions**Connect I*

Customers must have a history of spending more than \$50,000 per year on Telecom National and International Calls.

*Connect II*

Customers must have a history of spending more than \$50,000 per year on Telecom National and International Calls.

*Connect III*

Customers must have a history of spending more than \$25,000 per year on Telecom National and International Calls.

*Call Savings*

<b>Telecom Connect</b>	<b>Annual Toll Spend</b>	<b>National Call Savings</b>	<b>Australia Call Savings</b>	<b>Rest of World Savings</b>	<b>Annual Bonus</b>
Connect I	>\$50,000.00	16%	13%	9%	2%
Connect II	>\$50,000.00	16%	13%	9%	2%
Connect III	>\$25,000.00	14%	12%	8%	2%



**4.4 Connect 24***Terms and Conditions*

- To qualify for the Connect 24 option, customers must have a history of spending at least \$50,000.00 per year on Telecom National and Telecom International Calls.
- Customers spending at least \$50,00.00 per year on Telecom National and International calls may choose one of either Telecom Connect I or Connect 24, but not both.

*Call Savings*

<b>Telecom Connect 24</b>	<b>Peak Monday to Friday 8 a.m.- 6 p.m.</b>	<b>Off peak Monday to Friday, 6 p.m. - 8 a.m. all weekend and National Statutory holidays</b>
National Call Savings	15%	20%
Australia Call Savings	11%	16%
Rest of World Savings	7%	12%

**4.5 Telecom Connect-Executive Package***Description*

Executive employees of a Telecom Connect customer can be enrolled on the Telecom Connect-Executive Package. This package offers the same savings rate for the Telecom Connect customer's employee as are available to the Telecom Connect customer.

*Terms and Conditions*

The conditions for this call savings plan are the same as for Telecom Connect, with the following additional conditions:

- The only residential customers eligible are full-time employees or agents of a business, with a Telecom Connect plan, who have their telephone account paid for in whole or in part by the business.
- The plans will run for the period of the Telecom Connect Plan, then be removed from the residential customer accounts. Telecom Connect customers must submit a new list each year, and can submit new lists at any time.

There are two options for Telecom Connect executive employees to receive call savings:

*1. Individual Executive Accounts*

Executives have the Telecom Connect-Executive Call Savings Plan registered against their residential account. The executive employee's telephone expenditure does not contribute towards the Telecom Connect Bonus.

The Telecom Connect-Executive Call Savings Plan is a residential call savings plan that can only be registered against a residential account.

*2. Automatic Monthly Billing with Company's Account*

The executive's telephone account is automatically billed to one of the nominated Telecom Connect monthly business accounts. The executive employee's telephone expenditure contributes towards the Telecom Connect Bonus.

**4.6 Telecom Connect Government Plan***Description*

A call savings plan which provides savings on Telecom National and International Calls to Government Agencies. The plan reflects the calling patterns of these agencies to the five main centres of Auckland, Hamilton, Wellington, Christchurch and Dunedin.

*Terms and Conditions*

The following conditions apply to the Telecom Connect Government Plan, in addition to the conditions identified above:

- Customers must be a Government Department, Ministry or Corporation; a Crown Research Institute; a Statutory Body or Crown Agency.
- Customers must spend more than \$50,000 (excluding GST) a year on Telecom National and International Calls combined.

*Call Savings*

<b>Telecom Connect Government Plan</b>	<b>Peak Monday to Friday 8 a.m.- 6 p.m.</b>	<b>Off peak Monday to Friday, 6 p.m. - 8 a.m. all weekend and National Statutory holidays</b>
Telecom National Calls, Main routes	19%	16%
Telecom National Calls, Other routes	16%	16%
Telecom Calls to Australia	13%	13%
Other Telecom International Calls	9%	9%

*Note:*

Main routes are calls to Auckland, Hamilton, Wellington, Christchurch and Dunedin.

## 4.7 Residential Call Savings Plans

### Friends & Family

Friends and Family offers two Call savings plans, the All Day National Plan and the Off Peak International Plan. Savings apply to all qualifying calls during that billing period and customers are not required to reach an expenditure threshold before savings commence.

The following conditions are associated with Friends and Family.

- Qualifying Calls for the Friends and Family National Plan are:

National Direct Dial and Calling Card Calls, made at any time of the day, or night.

- Qualifying Calls for the Friends and Family Off Peak International Plan are:

International Direct Dial and Calling Card Calls between 6 p.m. and 8 a.m. Monday to Friday, all day Saturday and Sunday and National Statutory holidays.

- Customers must have a standard contract for residential network service. Friends & Family plans do not apply to a customer who receives service on terms and conditions which vary from the Standard Terms and Conditions.
- Friends & Family call savings plans apply to individual telephone accounts, which may not be aggregated for the purposes of these savings plans.
- New residential customers will automatically be provided with the Friends & Family National plan.
- Enrolment in the Friends & Family Off Peak International Plan will come into effect on the bill after a customer's enrolment application has been processed. If the customer's next bill is due to be mailed within the three days immediately after enrolment, the call savings plan may not apply until the following bill.
- There is no minimum monthly expenditure required before savings commence.
- Friends and Family savings apply only to qualifying Telecom calls billed on the customer's Telecom monthly account.
- Savings are credited to a customer's monthly account for the billing number which is enrolled on the Friends & Family call savings plan and presented as a three line entry on the statement.
- Savings from these plans continue until
  - (1) the Friends & Family call savings plan the customer is enrolled on terminates, or
  - (2) the customer withdraws from the plan.
- Friends & Family call savings plans can be cancelled with 3 working days notice. Customers can cancel by giving notice to their local Telecom office.
- Telecom may change any part of the Friends and Family call savings plans at any time without notice to the customer.

**Call Savings**

- A 1% Toll Saver Bonus applies to all customers with Friends and Family call plans. The Toll Saver Bonus is deducted from the net value of qualifying calls after the Call Plan discount has been deducted.

*Friends and Family National Plan*

Call Duration	Peak Time Calls	Off Peak Time Calls
Calls lasting less than 10 minutes	5%	10%
Calls lasting 10 minutes and over but less than 20 minutes	10%	20%
Calls lasting 20 minutes and over but less than 30 minutes	20%	30%
Calls lasting 30 minutes and over	30%	45%

Peak Time Calls: calls made between 8 a.m. and 6 p.m. weekdays.

Off Peak Time Calls: calls made Monday to Friday 6 p.m. and 8 a.m. and all day Saturday, Sunday and National Statutory holidays.

*Friends and Family International Off Peak Plan*

Call Duration	Savings
Calls lasting less than 10 minutes	10%
Calls lasting 10 minutes and over, but less than 20 minutes	20%
Calls lasting 20 minutes and over, but less than 30 minutes	30%
Calls lasting 30 minutes and over	45%

A 1% Toll Saver Bonus applies to the net value of qualifying calls after the removal of the Friends and Family discount.

Savings apply to calls made between 6p.m and 8 a.m weekdays, and all day on Saturday, Sunday and National Statutory holidays.

*Friends and Family National Examples:*

For a customer who makes a 42 minute and 30 second call from Rotorua to Dunedin at 10 a.m. Monday to Friday call charges will be as follows:

42 minute and 30 second call, 1 step at morning rate .....		\$27.13
Comprising standard charge of .....	\$39.15	
less 30% savings .....	\$11.75	
less 1% Toll Saver Bonus.....	\$0.27	

For a customer who makes a 13 minute call from Napier to Wanganui at 4 p.m. Monday to Friday call charges will be as follows:

13 minute call, G step at afternoon rate.....		\$5.56
Comprising standard charge of .....	\$6.24	
less 10% savings .....	\$0.62	
less 1% Toll Saver Bonus.....	\$0.06	

For a customer who makes a 37 minute and 30 second call from Auckland to Wellington (C4 step) at 7 p.m. call charges will be as follows:

37 minute and 30 second call, C4 step at economy rate.....		\$8.33
Comprising standard charge of .....	\$15.30	
less 45 % savings .....	\$6.89	
less 1% Toll Saver Bonus.....	\$0.08	

For a customer who makes a 26 minute and 15 second call from Hamilton to Christchurch at 7 p.m. call charges will be as follows:

26 minute and 15 second call, I step at economy rate.....		\$9.62
Comprising standard charge of .....	\$13.89	
less 30% savings .....	\$4.17	
less 1% Toll Saver Bonus.....	\$0.10	

*International Off Peak Examples:*

For a customer who is enrolled on the Friends & Family International Off Peak Plan, and who makes a 23 minute call to Australia at 8pm on a Saturday call charges will be as follows:

23 minute call to Australia at Night rate.....		\$13.04
Comprising standard charge at Night rate of.....	\$18.81	
less 30% savings.....	\$5.64	
less 1% Toll Saver Bonus.....	\$0.13	

For a customer who is enrolled on the Friends & Family International Off Peak Plan, and who makes a 33 minute call to United Kingdom at 8pm on a Saturday call charges will be as follows:

33 minute call to the United Kingdom at Economy rate.....		\$30.99
Comprising standard charge at Economy rate of.....	\$56.91	
less 45% savings.....	\$25.61	
less 1% Toll Saver Bonus.....	\$0.31	

**Call Types**

Friends & Family National Plan savings apply to all National Direct Dial and Calling Card Calls. Friends & Family International Off Peak savings only apply to International Direct Dial and all Calling Card Calls between 6 p.m. and 8 a.m. Monday to Friday, all day Saturday and Sunday and all day on National Statutory holidays. Friends & Family savings also apply to manual National and International Calls, from non-STD exchanges.

Savings on Calling Card Calls apply to both the operator assisted or service fee charge, and call charges. Savings on International Calling Card Calls also apply to calls made using the Global Direct Service. They do not apply to the monthly Global Direct fee.

Savings do not apply to non-Direct Dialed National and non-Direct Dialed International Calls, (except those made from a non-STD exchanges) or for example Local Calls, Operator-assisted Calls, (except Operator-assisted Calling Card Calls) Audioconference Calls, calls to cellular phones connected to the Telecom Cellular Network or Bell South Cellular Network, and calls to pagers connected to Telecom Paging Network, Telecom 0900 Calls, calls to or from the Scott Base Telephone Service, calls to Telecom Mobile Radio, calls to NZ Islands and calls to vessels in New Zealand waters.

#### 4.8 International Leased Circuits

The following discounts have been offered on the basis of the following criteria:

- term commitment from the customer to use the service;
- customer requirements for diversity;
- credit worthiness;
- service type, i.e. satellite or cable;
- aggregate amount of bandwidth purchased by the customer;
- destination of service;
- requirements for service to several overseas locations;
- commitment by customer to upgrade service to higher bandwidth during course of contract;
- customer requirement for the provision of facilities management services by Telecom.

Customers may choose the option of being able to terminate longer term contracts on specific dates without paying cancellation fees. Customers who choose this option are allowed a smaller overall discount.

1. A customer was allowed a discount of 15.4% on a 19.2k SKYSTREAM service.
2. A customer was allowed a discount of 17.6% on a 19.2k LIGHTSTREAM service.
3. A customer was allowed a discount of 22.3% on a 64k LIGHTSTREAM service.
4. A customer was allowed a discount of 15.4% on a 19.2k LIGHTSTREAM service.
5. A customer was allowed a discount of 20% on a 64k SKYSTREAM service.
6. A customer was allowed a discount of 20.02% on a 19.2k LIGHTSTREAM service.
7. A customer was allowed a discount a discount of 17.5% on a 265k LIGHTSTREAM service.
8. A customer was allowed a discount of 15.36% on a 128k LIGHTSTREAM service.
9. A customer was allowed a discount of 17.89% on a 128k LIGHTSTREAM service.
10. A customer was allowed a discount of 10.54% on a 19.2 LIGHTSTREAM service.
11. A customer was allowed a discount of 15.66% on a 64k LIGHTSTREAM service.
12. A customer was allowed a discount of 14.6% on a 64kLIGHTSTREAM service.
13. A customer was allowed a discount of 15.34% on a 128k LIGHTSTREAM service.
14. A customer was allowed a discount of 15.3% on a 19.2k LIGHTSTREAM service.
15. A customer was allowed a discount of 15.38% on a 19.2k LIGHTSTREAM service.

#### 4.9 Other Discounts

##### 4.9.1 National Telephone Services

A customer was allowed a discount of 21% on national (toll) calls. This discount was allowed in order to enhance Telecom's ability to respond to customer requirements; to increase national call volumes; and to address short term market requirements.

**4.9.2 International Telephone Services**

In the following cases discounts were allowed on the basis of the following criteria:

- to increase international calls volumes
- to meet market requirements
- to meet unique needs of specific customer groups

A customer was allowed a discount of 12% on international calls to specific locations.

A customer was allowed a discount of 11% on international calls to specific locations.

**5. COMPANY RESTRUCTURING****5.1 Telecom New Zealand International**

From 1 April 1993, Telecom New Zealand (TNZL) acquired the businesses of TAL, TCL and TSL, and on and from 1 April 1993 TNZL has carried on the business previously carried on by TAL, TCL and TSL prior to 1 April 1993. With effect on and from 1 April 1993, TNZL provides services to those Telecom customers with standard residential and non-residential contracts (before 1 April 1993 such services were provided by Telecom's Regional Operating Companies).

